

GROWING STRONG with the MDHE

Missouri Department of Higher Education

Building Missouria-futur.

by degrees



The Farmers Market:
An overview of your state
agency's services

Presented by Amanda Brown & Jillian Pawliczak

GROWING STRONG WITH MDHE

Today's Agenda

- Overview of the MDHE
- Updates on MDHE services
- What's NEW at the MDHE
 - Default fee
 - Lender of Last Resort (LLR) Program
 - MODEL Direct/ATOM
 - High School Counselor Advisory Committee
 - New publications
 - Model search



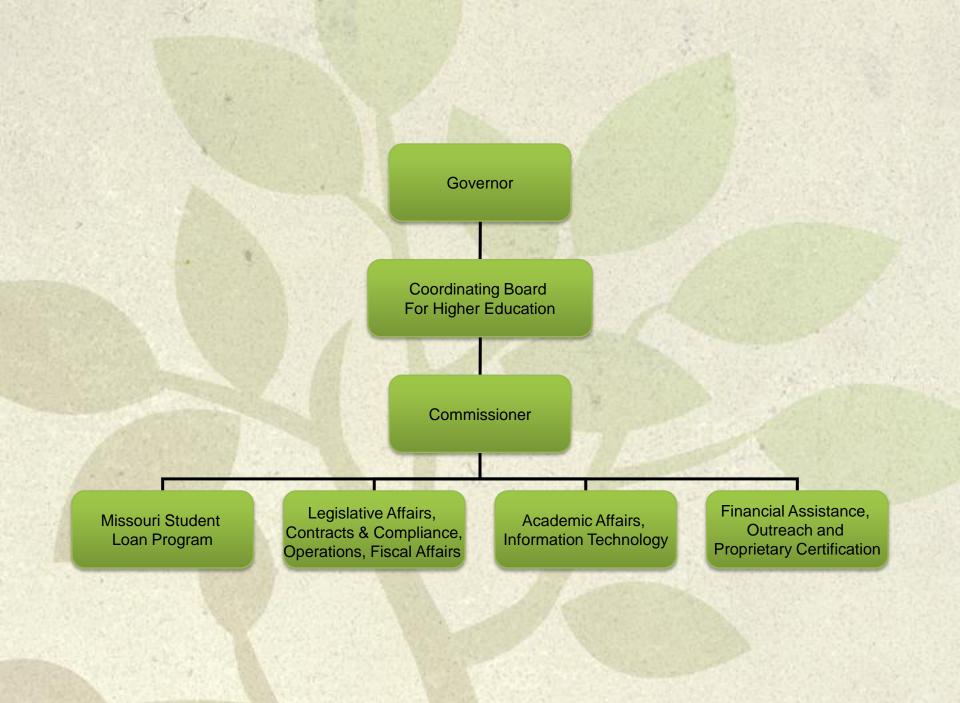


Our Mission

To deliver an affordable, quality, coordinated postsecondary education system and increase successful participation, benefiting all Missourians.



GROWING STRONG WITH MDHE





Planning and Paying for College

Google

Planning and Paying for College

Missouri Department of Higher Education Central

Academic Affairs

Search MDHE

Clear

News Center

Institution, Program and Degree Search

Coordinating Board for Higher Education

Publications Order Form

Links/Resources

Financial Aid Officers

- MODEL Direct
- ATOM
- Forms:
 - Student Financial Aid
 - Student Loan
- Compliance
- Publications
- · Training Services
- Refault Prevention
- MDHE Digest
- Let the MDHE Help You
- · Missouri Legislative Updates
- Client Service Representatives

Students and Parents

- Exploring My Options
- Preparing for College
- Paying for College
- · MOST College Savings Plan
- Glossary
- Academic Policies
- Request Information
- · Student Reminder Service

Student Loans

- Types of Student Loans
- Applying for a Student Loan
- Loan Limits
- Loans for Parents
- Choosing the Right Lender
- . Choosing the Right Guarantor
- Rights and Responsibilities

High School Counselors

- FAMOUS
- · FAMOUS Login

Grants and Scholarships

- · Scholarship Search Tips
- · Access Missouri Program
- · Bright Flight Program
- · Marguerite Ross Barnett Program
- · Public Service Officer Survivor Grant
- · Vietnam Veteran Survivor Grant
- · Participating Schools (Word)
- · Other Missouri Student Aid Programs
- · Other Federal Student Aid Programs
- Missouri Teaching Fellows Program

Borrowers

- Repayment Options
- Entrance Counseling
- Exit Counseling
- Financial Literacy
- Debt Management
- Options for Defaulted Borrowers

about us · contact us · employment · privacy policy · site map · faqs · feedback state homepage · mdhe outlook mail



Missouri Department of Higher Education Central

Google

Planning and Paying for College Missouri Department of Higher Education Central

Academic Affairs

Search MDHE

Clear

News Center

Institution, Program and Degree Search

Coordinating Board for Higher Education

Publications Order Form

Links/Resources

News Center

News Releases:

- —News Releases
- -Sign Up for News Releases

Newsletters:

- The MDHE Digest
- · Staff Contact for Media
- FY 2007 Annual Report (pdf)
- FY 2006 Annual Report (pdf)
- FY 2005 Annual Report (pdf)
- FY 2004 Annual Report (pdf)
- Quick Facts, January 2006 (pdf)
- Quick Facts Affordability, March 2007(pdf)
- Monthly Reminder Service

Proprietary School Certification

- Overview
- Initial Certification
- Exemption
- Substantive Changes Reporting
- Operating Standards
- Certification Regulation
- MO Statutes for Certification
- Guidelines for Student Record Forms
- Closed School Information
- Public Information
- Statistical Summary 2004-2005 Edition
- Contact Information
- Annual Recertification

Legislative & Budget

- · Legislative Updates & Events
- FY 2009 Higher Education Budget Status
- FY 2009 MDHE Budget Book
- SB 389 Implementation Update
- Institutional Cost Containment Practices
- Historical State
 Appropriations to Missouri
 Public Institutions

For More Information:

- Missouri House and Senate Joint Bill Tracking
- Missouri Senate
- Missouri House of Representatives

about us • contact us • employment • privacy policy • site map • faqs • feedback state homepage • mdhe outlook mail

planning and paying for college - mdhe central - academic affairs
news center • institution, program and degree search • coordinating board • publication order form • links/resources



Google

Planning and Paying for College Missouri Department of Higher Education Central Academic Affairs

Academic Affairs

Search MDHE

Clear

News Center

Institution, Program and Degree Search

Coordinating Board for Higher Education

Publications Order Form

Links/Resources

Students

- Accreditation
- Reciprocal Programs
- Questions and Concerns
- Tuition and Fees

Institutions

- Academic Program Actions
- Assessment
- · P-20
- Transfer and Articulation
 2008 Transfer Conference
- Midwest Student Exchange Enrollment Reporting
- Curriculum Alignment Initiative

Researchers

- Accountability
- Improving Teacher Quality Grant
- Mathematics, Engineering, Technology, and Science (METS)
- Research and Statistics

Policies and Guidelines

- · Admissions Selectivity
- Criteria and Standards for Approval of Residency Centers
- · Credit Transfer
 - Principles of Good Practice for Transfer and Articulation
 - Frequently Asked Questions
- · Dual Credit
 - Principles of Good Practice for Dual Credit Policy
- Institutions Compliant with Dual Credit Policy
- Lower Division Coursework, Lower Division Certificate, and Associate Degree Delivery
- Recommended High School Core Curriculum
- · Review of Academic Program Proposals
 - Clarifying Comments for the Review of Academic Program Proposals
- Student Residency
- · Policy on Higher Education Student Funding Act Implementation

about us • contact us • employment • privacy policy • site map • faqs • feedback state homepage • mdhe outlook mail

planning and paying for college • mdhe central • academic affairs

news center • institution, program and degree search • coordinating board • publication order form • links/resources



Planning and Paying for College

Google

Planning and Paying for College Missouri Department of Higher Education Central

Academic Affairs

Search MDHE

Clear

News Center

Institution, Program and Degree Search

Coordinating Board for Higher Education

Publications Order Form

Links/Resources

Financial Aid Officers

- MODEL Direct
- ATOM
- · Forms:
 - Student Financial Aid
 - Student Loan
- Compliance
- Publications
- Training Services
- Primiting Services
- Default Prevention
- MDHE Digest
- · Let the MDHE Help You
- Missouri Legislative Updates
- Client Service Representatives

Students and Parents

- Exploring My Options
- · Preparing for College
- Paying for College
- MOST College Savings Plan
- · Glossary
- Academic Policies
- Request Information
- Student Reminder Service

Student Loans

- · Types of Student Loans
- · Applying for a Student Loan
- Loan Limits
- Loans for Parents
- Choosing the Right Lender
- · Choosing the Right Guarantor
- Rights and Responsibilities

High School Counselors

- · FAMOUS
- FAMOUS Login

Grants and Scholarships

- · Scholarship Search Tips
- · Access Missouri Program
- Bright Flight Program
- Marguerite Ross Barnett Program
- Public Service Officer Survivor Grant
- Vietnam Veteran Survivor Grant
- · Participating Schools (Word)
- · Other Missouri Student Aid Programs
- Other Federal Student Aid Programs
- Missouri Teaching Fellows Program

Borrowers

- Repayment Options
- Entrance Counseling
- Exit Counseling
- Financial Literacy
- Debt Management
- Options for Defaulted Borrowers

about us • contact us • employment • privacy policy • site map • faqs • feedback state homepage • mdhe outlook mail

Who are our customers?

- 1. Students and their families
- 2. Parents
- 3. Missouri taxpayers & citizens
- 4. Legislators
- 5. Postsecondary institutions
- 6. Lenders & servicers
- 7. High school counselors
- 8. Other audiences





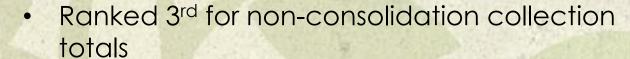
MDHE Services Updates



GROWING STRONG WITH MDHE

MDHE's Guarantor Ranking

- Released by U.S. Department of Education
 - MDHE was ranked among top national guarantors for collections and recovery rate



- 12.51% recovery rate
- \$24,200,588 collected in FFY08
- Rehabilitation program successful
- Ranked 8th for overall recovery totals
 - 14.13% recovery rate
 - \$27,340,420 collected in FFY08



Training & Speakers Bureau

- 2008 Spring Workshops
 - 85 total attendees across 5 locations
 - More than 200 manuals distributed
 - Plan to repeat 5 locations in 2009
- 60 Speakers Bureau requests for SFY08
 - Requests from FAOs or B2B = 55%
 - Requests from community groups or high schools = 36%
 - Requested to present at national conferences
 - NASFAA
 - MASFAA



MDHE's Monthly Digest

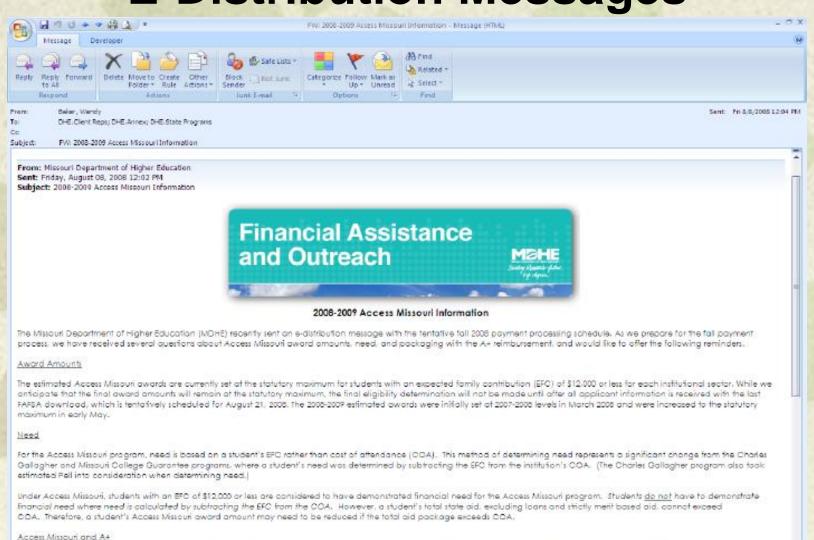


Subscribing to Our Services

Digest Home Digest Archives Subscribe Missouri News E-Distribution List for MDHE Digest and Other Services **National News** The Missouri Department of Higher Education (MDHE) has developed an email distribution list to deliver information to the higher education community in a timely **Default Prevention** manner. The MDHE will use the e-distribution list to notify participants about the availability of the monthly online newsletter, late-breaking news, and operational Training & Events To subscribe to the e-distribution List, please answer the questions below What's New regarding your audience type and information needs. Your response will assist the MDHE in providing you with the types of information you desire. There is no limit on Compliance O&A the number of recipients from any one institution. Once you have successfully subscribed, the MDHE will send you a confirmation email, including the link to this page so you can unsubscribe or change your information options in the future. **Product News** C Subscribe Staff News C Re-Subscribe with New Options Unsubscribe **MDHE Home** Name: Institution: Email Address: C Postsecondary Institution C Lending Institution C High School Guarantor C Other ☐ Yes, send me notification of the availability of the online Yes, send me email regarding operational memorandums (e.g., regulation and Common Manual policy updates and processing issues). ☐ Yes, send me email about the ATOM (Automated Transfer Yes, send me information about new or update products and services (e.g., new software and reports available from the MDHE).

Clear Form

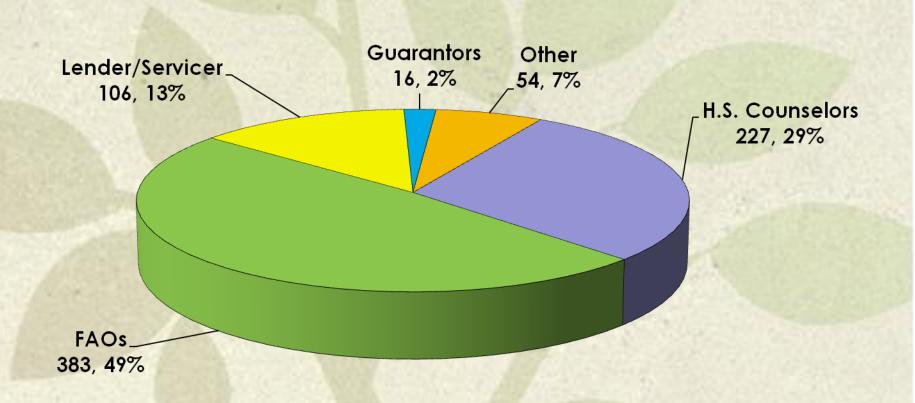
E-Distribution Messages



Generally, there are two questions that come up when discussing how an Access Missouri award fits into a financial aid package that also includes the A+ reimbursement.

The first relates to what the Access Missouri award adjustment should be. The authorizing statute says the Access Missouri award must be reduced by the amount of a student's A+ reimbursement. This means if the amount of the A+ reimbursement is greater than or equal to the Access Missouri award, the student should not receive an Access Missouri award. For example:

E-Distribution Messages



Default Prevention Grant Program

- Offers Missouri institutions up to \$25,000 annually to provide trainings on debt management, financial literacy, and default prevention activities
- DP Grant cumulative awards \$4,972,617 through SFY09
- Currently 26 institutions participate in the program





What's NEW at the MDHE?

GROWING STRONG WITH MDHE

Federal Default Fee (FDF)

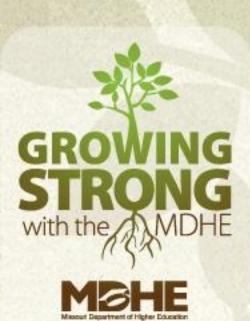
- Full subsidy on MDHE-guaranteed loans guaranteed on or after July 1, 2008 and through June 30, 2009
- Must be attending a Missouri school
- PLUS and Stafford Loans
- Fee evaluated on a yearly basis





Missouri LLR Program

- Missouri's LLR plan submitted to USDE May 16
- Only Missouri's state-designated guarantor may guarantee and make LLR loans in Missouri
 - DCL GEN-08-05 (page 2)
 - HEA 428(j)
 - 34 CFR 682.401(c)
- LLR funding sources
 - Missouri will have a pool of available LLR lenders
 - MDHE may also fund LLR loans
 - Federal advances available to MDHE, if needed





Google

Search MDHE

Clear

News Center

Institution, Program and Degree Search

Coordinating Board for Higher Education

Publications Order Form

Links/Resources

Planning and Paying for College Missouri Department of Higher Education Central

Academic Affairs



Lender of Last Resort

The Missouri Department of Higher Education is committed to "Building Missouri's future . . . by degrees," and the MDHE's LLR program is one more crucial service for the state. As Missouri's state-designated FFELP guarantor, the MDHE has a Lender of Last Resort (LLR) program to assist Missouri students and schools in locating a student loan lender, if needed. (The MDHE's eligible lender list is still hundreds strong.)

Key points about Missouri's LLR program include:

- As Missouri's designated FFELP guarantor, only the MDHE may guarantee and make LLR loans within the state of Missouri. National guarantors may NOT. DCL 08-05 states, "... pursuant to section 428(j) and 34 CFR 682.401(c), the state designated guaranty agency is statutorily responsible for students attending the institutions in, and those students who are residents of, their designated state(s). Therefore, the designated guaranty agency for a state may make ... LLR loans only to students attending an institution located in that state or to a resident of that state attending an institution in another state."
- From the borrower's perspective, the difference between normal FFELP loans and LLR loans is that the source of the funding may be different and that LLR loans may not have the fees subsidized. The borrower still has all of the same eligibility requirements and the same rights and responsibilities.

Also, any Missouri postsecondary institutions having trouble locating FFELP lenders for their borrowers must contact the MDHE to pursue "any institution-wide certification of the pood for LLP league" (DCL 98.05 page 2) In the poot LLP league were to be grapishly only

MODEL Direct/ATOM

New password functionality, summer 2008



- Minimal system downtime during recent years
 - MODEL Direct down a total of <u>33.0</u> hours during calendar year 2007 and <u>20.2</u> hours during 2008 YTD

High School Counselor Advisory Committee

- Committee goals:
 - Identify critical needs of college-bound students that are not currently being met
 - Provide insight into teen viewpoints and popular culture trends to help the MDHE better communicate with younger audiences
 - Identify needs of the secondary education community





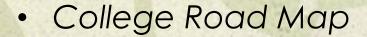
Publications

- New MDHE branding successful
- 70% increase of publication orders from SFY07 to SFY08
 - The Source increase by 136%
 - Smart Approach increase by 87%
- Distributed 197,392 printed brochures





NEW Publications 2008-09



- Planning for Financial Success
- All publications can be ordered online at <u>www.dhe.mo.gov</u>







GROWING STRONG with the MDHE

Building Missouris-future

Questions?

3515 Amazonas Drive Jefferson City, MO 65109 (800) 473-6757 (573) 751-3940 Fax (573) 751-6635 info@dhe.mo.gov www.dhe.mo.gov

Building Missouri's future...